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January 16, 2012

Mr. David Kappos  
Director  
U.S. Patent and Trademark Office  
P.O. Box 1450  
Alexandria, VA 22313-1450.

Dear Director Kappos:

Trimble Navigation Ltd., respectfully encourage the U.S. Patent and Trademark Office to select the Denver metro area for its next satellite office.

The Denver region, in which Trimble has offices, offers a highly robust and competitive concentration of companies and industries for which research, innovation and patent protection are vital. Among other industries, information technology, aerospace, biotech, cleantech, and telecommunications and their prominence in our region are recognized nationally. Leading companies in each of these industries are well-represented throughout the metro area.

The companies that comprise the core of these industry clusters in Denver are reinforced by one of the highest concentrations of research universities and laboratories in the world. Hundreds of millions of dollars in sponsored research are won by Colorado universities annually. In addition, a 2011 study by the University of Colorado at Boulder revealed that federal research labs in Colorado, most of them in the Denver metro area, produce \$1.5 billion dollars in economic impact annually. The innovation derived from these research assets propels technology and product development in leading global industries.

Denver's private industries and research institutions all depend on one critical resource: a highly educated, talented and dedicated regional workforce. Our region ranks fourth among the largest metro areas in the U.S. for the percentage of residents with a bachelor's or higher-level degree. The Boulder metropolitan statistical area is number one on the list of most educated metro areas, according to the U.S. Census Bureau. Colorado's concentration of high-tech employment (the number of workers employed in high-tech per every 1000 private-sector workers) has ranked third-highest nationally for four straight years.

The strengths of our regional workforce are certainly based in part on the desirability of professional jobs available in the private industries and research institutions prominent in Denver. Equally significant, however, is the attractiveness of Denver and Colorado as a place to live. Our desirable quality of life draws

educated and talented people from around world. Companies throughout our region tell us that their location in Denver gives them a competitive advantage in recruiting and retaining employees. They say they can find talented employees here and that, when necessary, it is an easy place to which to recruit talent, that the quality of life makes employee retention easy, and that the region's an affordable place to live.

We hope this brief letter conveys some of the key advantages of a Denver metro area location for a USPTO satellite office. Our private industries propelling the global economy, our world-class research institutions, our highly-educated and technically-skilled workforce, and our desirable quality of life make Denver a compelling choice for many companies and employees.

Thank you for considering the Denver metro area as a location for your next satellite office. Please feel free to contact us for more information about our region.

Sincerely,

A handwritten signature in black ink, appearing to read 'R. Kennedy', with a long horizontal flourish extending to the right.

Roger Kennedy  
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