

From: Hart, Gregg [e-mail address redacted]
Sent: Tuesday, December 13, 2011 11:43 AM
To: SatelliteOffices
Subject: Denver, CO Satellite Office

I am writing to offer my reasons for bringing a Satellite Office to Denver, CO.

I believe the three key factors for this decision should be: 1) cost of living; 2) availability of engineers/technology professionals; and coverage area.

There is no benefit in opening a Satellite office where the cost of living is high (i.e., California or Chicago.) It would be extremely difficult to retain quality examiners if their salary is not commensurate with the cost of living. Why would the USPTO want to pay extremely high salaries for the same quality of engineers that can be found elsewhere in less expensive regions? Denver is significantly cheaper to live than California or Chicago. Hence, it is much easier to retain examiners at moderate salary levels, thus saving money in payroll. Further, the cost of living in Colorado would further attract examiners to the region based on the cost of living.

Further, a selected destination must have a supply of quality engineers and technology professionals, or at least the ability to attract them. Although places like San Francisco and Chicago have a sufficient pool, the cost of living is prohibitive. Denver and the surrounding area has a plethora of high-tech companies, renowned institutes of higher learning, and engineers seeking alternative employment.

Lastly is coverage area. The best decision on location of Satellite Offices would be the geographic region in which they cover. Placing another office on a coast limits the coverage area significantly. Whereas placing an office in a central location (i.e., Denver) provides equidistant access to the southwest, west coast, and mid-west. Denver is ideal in this respect.

Thank you for the consideration.

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Sincerely,

Gregg P. Hart

Hart Law LLC
[phone redacted]
www.hartlaw-llc.com