

January 30, 2012

The Honorable David Kappos  
Under Secretary for Intellectual Property  
U.S. Department of Commerce  
445 12th Street, SW  
Washington, DC 20554

Dear Under Secretary Kappos:

I am writing to you on behalf of EMC Corporation ("EMC") to encourage the United States Patent and Trademark Office ("USPTO") to open a satellite office in Boston. EMC is a world leader in information infrastructure technology and solutions and is the largest Massachusetts-based technology company with 2011 revenues of approximately \$20 billion. Further, EMC employs over 53,000 employees worldwide and is the owner of over 2,500 patents, with many more pending at the USPTO.

We at EMC believe that Boston would be an ideal setting for a satellite office. Massachusetts is one of the largest centers for technological innovation in the United States and is the home to many successful innovative companies. Massachusetts also has one of the largest clusters of colleges, universities, and hospitals that provide higher education, advanced degrees, and post-doctoral studies in all areas of technology. Massachusetts has the highest per-capita number of patent professionals of the Arlington, VA area at over 35 per 158,000 people. Additionally, New England has almost as many patent professionals. Based on 2009 data, Massachusetts is also the leader in per capita patents filed by private companies by the USPTO at 561 per million residents.

Boston and its suburbs are great places to live, with abundant recreational, cultural, educational and entertainment opportunities. The goal of retaining patent examiners will be well served especially when the opportunities for professional development in such a diverse and intellectually stimulating environment are considered.

In view of the available benefits to the public and the USPTO described above, please give careful consideration to Boston as the location of a New England satellite office of the USPTO.

Sincerely,



Krish Gupta  
Senior Vice President & Deputy General Counsel