From: Lisa Riley [e-mail address redacted]
Sent: Monday, January 23, 2012 1:29 PM
To: SatelliteOffices
Cc: [e-mail address redacted]
Subject: Request for Consideration of USPTO Office for NM

Mr. Azam Khan, Deputy Chief of Staff
United States Patent and Trademark Office
Mail Stop Office of Under Secretary and Director
P.O. Box 1450
Alexandria, VA 22313-1450

Submitted via email: satelliteoffices@uspto.gov

Dear Mr. Khan:

I am writing this letter to encourage you to strongly consider Albuquerque for your new regional satellite patent and trademark office.

I understand your project would represent about 100 new high-wage jobs for the area and provide access to a critical resource for the entrepreneurs and innovation abundant in the state and nation.

I feel Albuquerque and New Mexico are a natural fit for your expansion. New Mexico’s seasonally adjusted unemployment rate is currently 6.5 percent, down from 6.6 percent, and 8.6 percent a year earlier. We have a talented and skilled labor force ready to work with you.

Albuquerque is a strong fit to help you meet your goal of increased outreach activities to better connect patent filers and innovators with the USPTO, as we have the only level one trauma center and teaching hospital in the state located in Albuquerque in the University of New Mexico Health Sciences Center and many small bio-tech business have been spinning out of the University. We have a strong technology workforce with Sandia National Labs and Lockheed Martin as well as a robust venture capital market with support by Technology Ventures. These are just a few of the many partnerships that the community offers to support your mission in this area. Additionally, the skilled jobs you will support and train will no doubt help you enhance patent examiner retention.

Albuquerque has an attractive quality of life that would support your growth into our region. The median household income continues to grow at a rate of 1.4%, and median family income has grown at 2.2% annually. The cost of living in Albuquerque is competitive and we can boast a low cost of living to go along with our wonderful climate and favorable business environment. Albuquerque’s composite score in the ACCRA Cost of Living Index is just below the national average of 100. Albuquerque was named as one of the top places to build wealth by Salary.com thanks to its reasonable housing, activities and prices in general. In fact I moved here three years ago from Phoenix, Arizona and can testify that the cost of living is less, the quality of life is grand with exceptional weather—four true seasons—limited traffic congestion and access to many amenities including robust outdoor activities, bike trails, fine restaurants and is rich in cultural heritage.

Finally, education continues to be a the forefront of the State legislature, the focus for corporate and foundation philanthropic funding and with the strong presence of universities with strong engineering programs including the University of New Mexico and New Mexico State, you will have access to the best and brightest future leaders. In addition, New Mexico offers the presence of research facilities with the University of New Mexico in Albuquerque, a flagship institution for research and intellectual property.

Your decision to open a USPTO in Albuquerque would make a tremendous impact on our community and our state. The benefit of New Mexico is that we provide a warm, business-friendly environment along with an incredible quality of life.
Wells Fargo has a long and rich history in New Mexico and we hope you will join us as we support the economic growth of the Land of Enchantment.

Please feel free to call or email me if you have additional questions or would like to visit further about our city or state. I would like to personally thank you for considering Albuquerque as a potential city.

Sincerely,

Lisa Riley
Regional President
Wells Fargo New Mexico