

# Leveraging America's Seed Fund

Small Business Innovation Research (SBIR)

Small Business Technology Transfer (STTR)

# Why We Work on America's Seed Fund

















www.sbir.gov/showcase



### Goals

- → Meet federal research and development needs
- Increase private-sector commercialization of innovation derived from federal research and development funding
- → Stimulate technological innovation
- → Foster and encourage participation in innovation and entrepreneurship by women and socially/economically disadvantaged individuals
- → Foster technology transfer through cooperative R&D between small businesses and research institutions (STTR)

# Small Business Innovation Research (SBIR)

- → 3.2% of the extramural research budget for agencies with a budget greater than \$100 M per year
  - ~\$3.2 billion minimum spend each year

# Small Business Technology Transfer (STTR)

- → 0.45% of the extramural research budget for agencies with a budget greater than \$1B per year
  - ~\$450 million minimum spend each year

Over 5,000 new awards every year

# What does an SBIR/STTR firm look like?

- Company must be for profit, U.S. owned/operated, and under 500 people
- Work must be done in the U.S.
- Focus is on performing R&D Not purchasing equipment, commercializing a technology that has already been developed, or one that has very low risk and only needs capital

### **Three Phase Process**

#### Phase I

Concept Development 6 months - 1 year ~ \$50,000 - 250,000

#### Phase II

Prototype Development 24 months ~ \$500,000 - 1.5M

#### Phase III

Commercialization
Not SBIR funding



### SBIR & STTR Participating Agencies

Department of Agriculture (USDA)

Department of Commerce (DoC)
NIST, NOAA

Department of Defense (DoD)

Department of Education (ED)

Department of Energy (DOE)

Dept of Health and Human Services (HHS) NIH, FDA, CDC, ACL

Department of Homeland Security (DHS)

Department of Transportation (DOT)

Environmental Protection Agency (EPA) National Aeronautics and Space Administration (NASA) National Science Foundation (NSF)

# FY2019 SBIR/STTR Budgets by Agency

Agencies	Budget
Department of Defense (DoD)*	\$1.80 B
Department of Health and Human Services (HHS)**, including the National Institutes of Health (NIH)	\$1.15 B
Department of Energy (DOE), including Advanced Research Projects Agency – Energy (ARPA-E)	\$308 M
National Science Foundation (NSF)	\$212 M
National Aeronautics and Space Administration (NASA)	\$183 M
U.S. Department of Agriculture (USDA)	\$30 M
Department of Homeland Security (DHS)	\$17 M
Department of Commerce: National Oceanic and Atmospheric Administration (NOAA)	\$9.5 M
Department of Education (ED)	\$8.4 M
Department of Transportation (DOT)	\$5.2 M
Department of Commerce: National Institute of Standards and Technology (NIST)	\$3.9 M
Environmental Protection Agency (EPA)*	\$3.6 M



SBIR: \$3.28 Billion STTR: \$453 Million



NASA

DoD

Grants

**Contracts** 

\$1.8B

\$183M

NSF

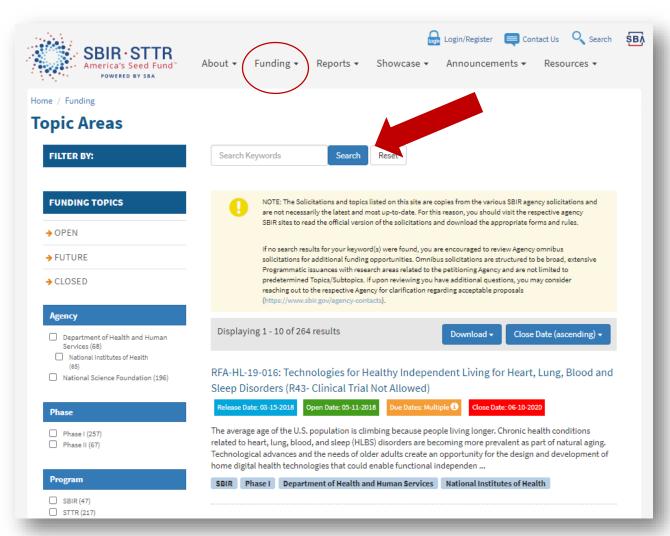
\$308M

\$212M

<sup>\*</sup> Budgeted Amount; other Agencies Obligated Amount

<sup>\*\*</sup> Provides grants and contracts

### **Topic Searches**



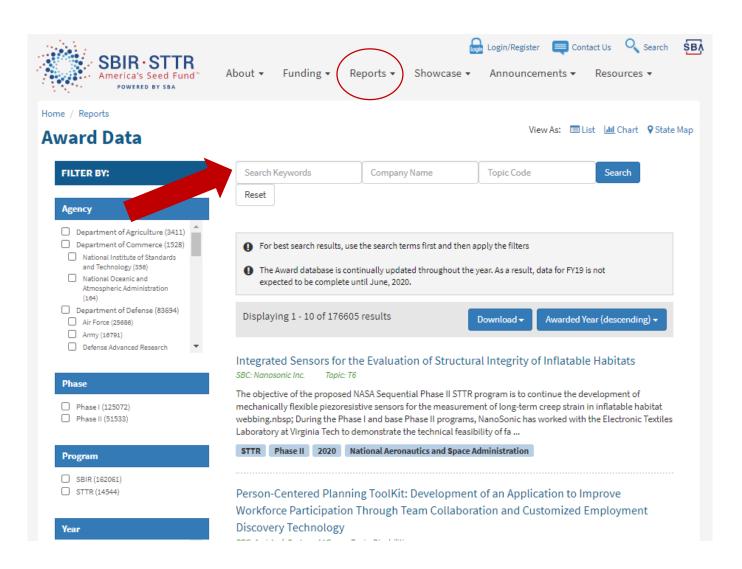
Learn which agencies fund different technology areas!

www.sbir.gov/sbirsearch/topic/past



### **Award Searches**

- Identify successful firms
- Identify agency investments in technology areas



www.sbir.gov/sbirsearch/award/all



### Connecting the Innovation Ecosystem

SBA works with a number of local partners to counsel, mentor, and train small businesses in the innovation ecosystem.

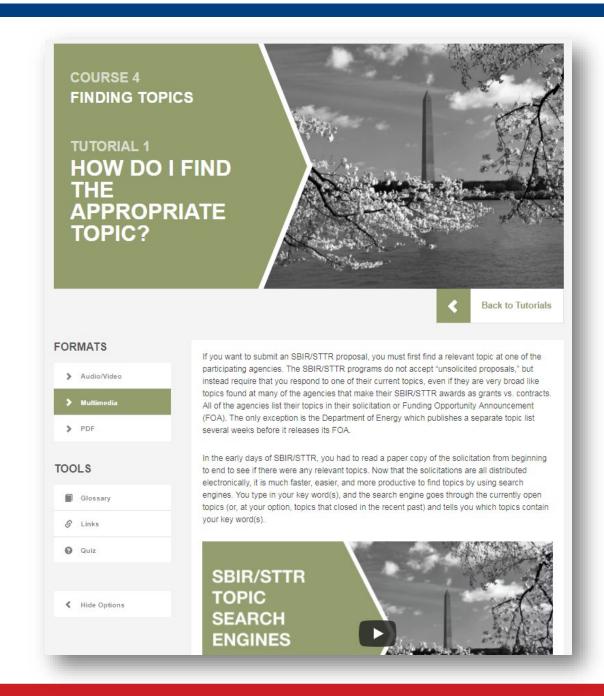


### **Online Tutorials**

#### 55+ courses including:

- → Agency overviews
- → Program basics
- → Data rights
- → IP protection

www.sbir.gov/tutorials





### Stay In Touch



www.sbir.gov

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